

The Pennsylvania Pharmacist Care Network: Enhancing Your Role in Your Patients' Care

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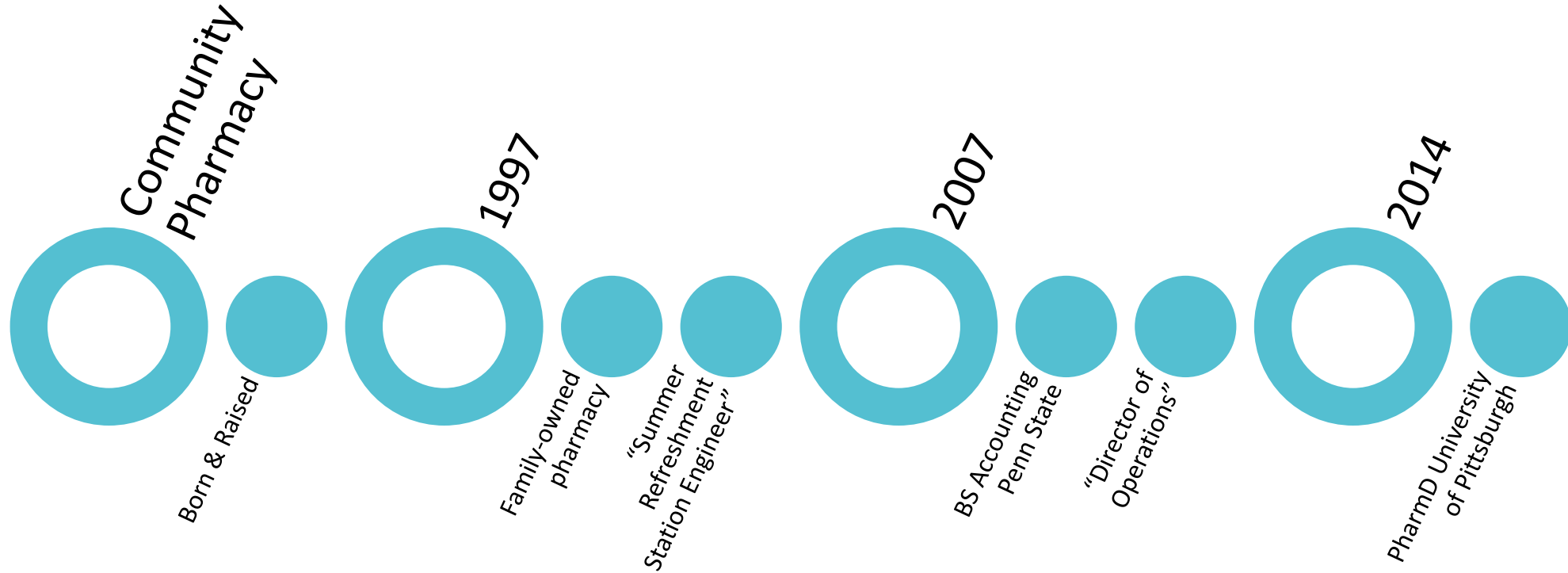
PENNSYLVANIA PHARMACISTS ASSOCIATION/UNIVERSITY OF PITTSBURGH



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PHARMACIST CARE
N E T W O R K

- Bust out your smartphone (if you're not already looking at it)
- Use the camera and take a selfie
- Tweet "I'm ready to advance my role in patient care with @papharmacists and @PAPharmacistCN #PharmacistsAssemble"

A little bit about me...



Learning Objectives:

By the end of this presentation, you should be able to...

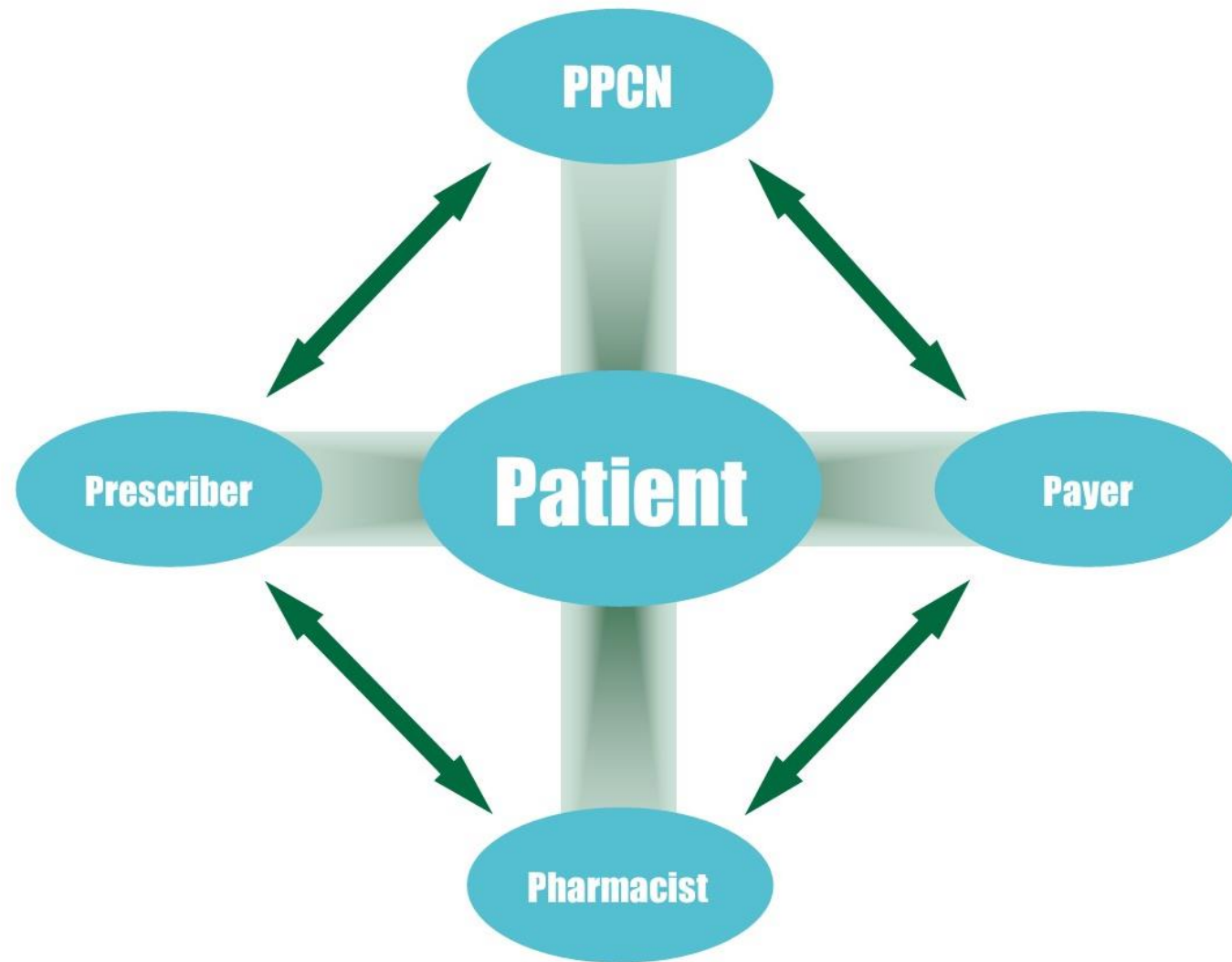
SAVE THE WORLD

Learning Objectives:

By the end of this presentation, you should be able to...

- Advance the profession of pharmacy in the Commonwealth of Pennsylvania
- Improve the health and well being of Pennsylvania residents

By participating in the Pennsylvania Pharmacist Care Network

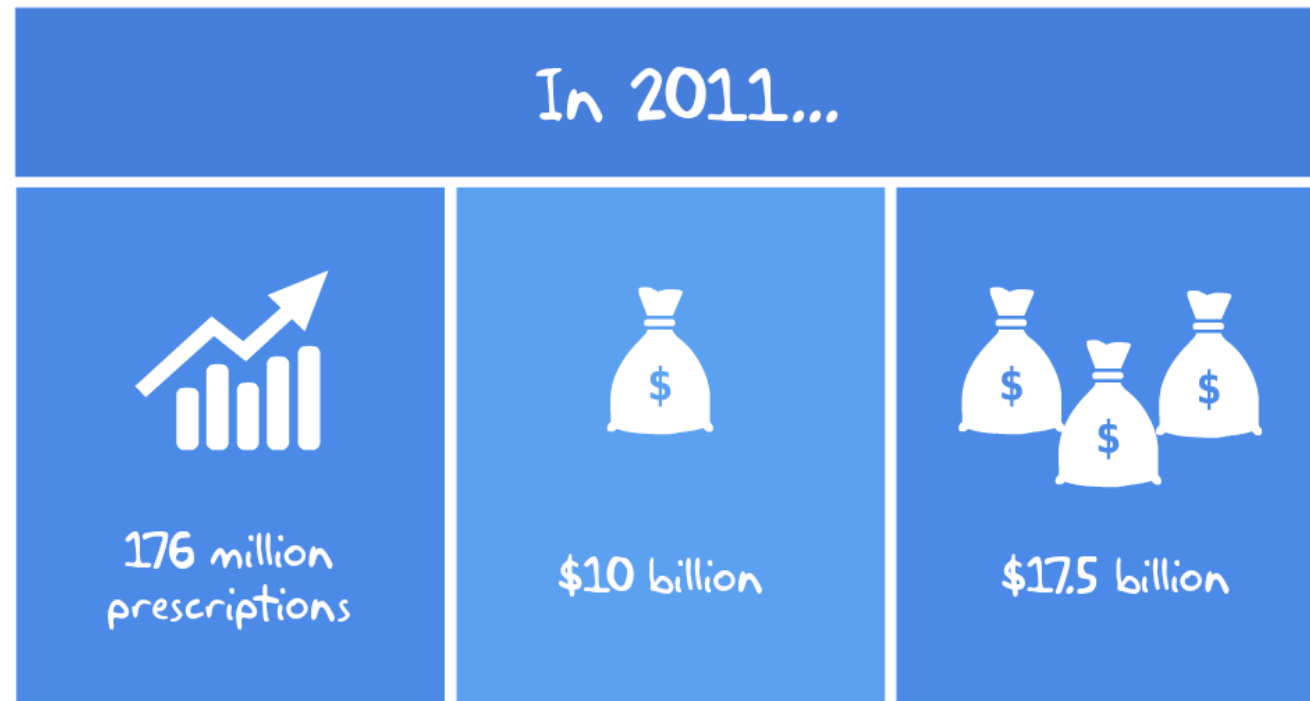


The problem...

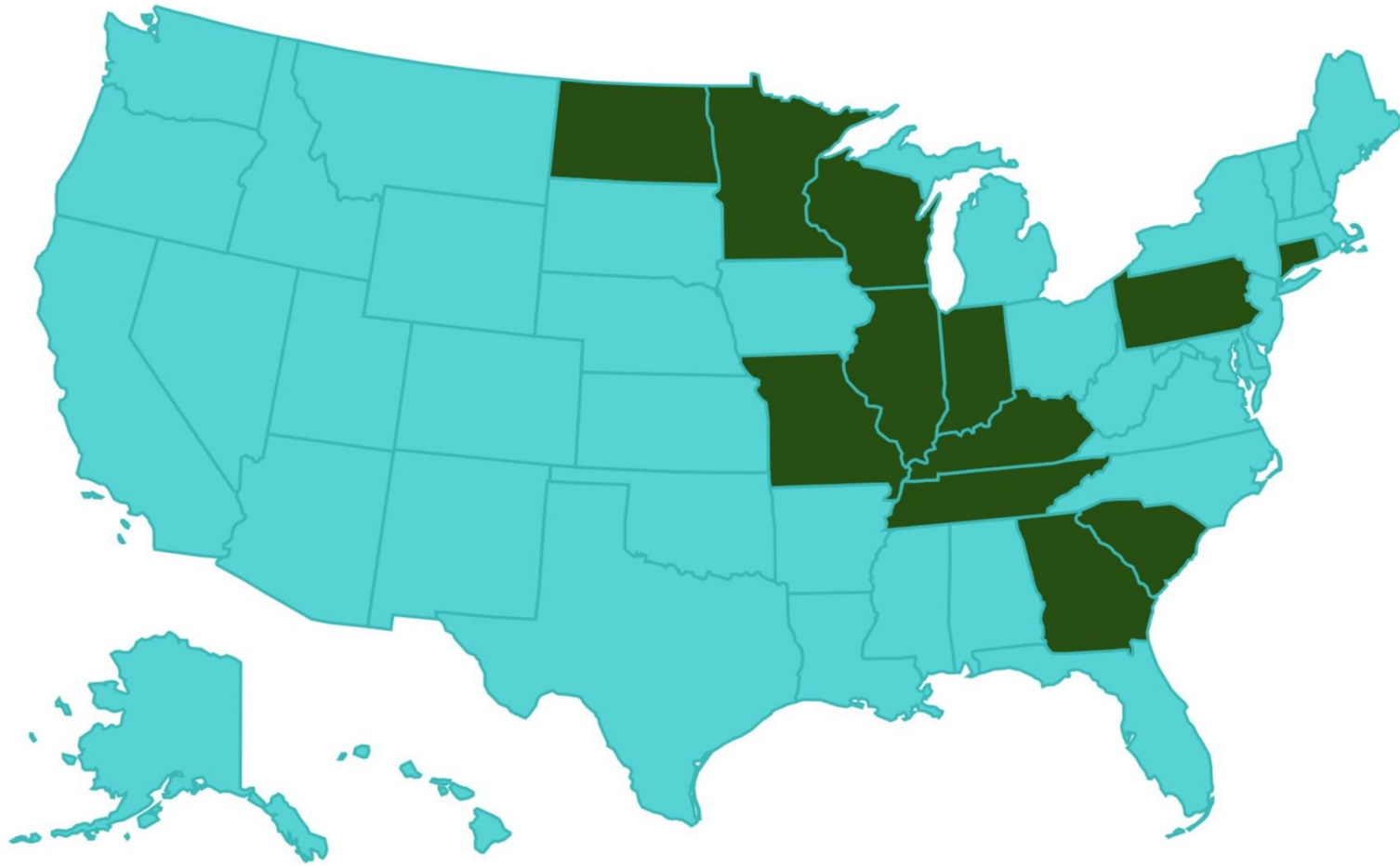
- \$213 Billion could be saved by assuring the proper use of medications
- \$105 Billion from addressing non-adherence ALONE
- 64% of PA's primary care needs were able to be met by physicians

Source: IMS Institute of Healthcare Informatics

The problem...



Source: Kaiser Family Foundation



● State Association/School of Pharmacy based network in place/coming

Wisconsin

- Wisconsin Pharmacy Quality Collaborative (WPQC) started in 2007
- More than 36,000 members have received services (1,200 have received CMRs)
- More than 1,200 pharmacists, 500 technicians, and 300 pharmacy students trained and certified
- Pharmacist payment for services:
 - \$30-intervention-based services
 - \$10-3 month supply changes
 - \$75-initial CMR
 - \$35-quarterly CMR follow-up

Minnesota

- UPlan MTM network
- 39,000 University of Minnesota employee members
- 6,000 state employees with diabetes
- 165 pharmacists as of May 2013
- CPT code billing based on level of service and complexity
- Pay for performance bonus based on five diabetes treatment (D5) goals

North Carolina

- Community Care of North Carolina (CCNC)
- Physician-led community organization that cares for NC Medicaid patients
- Team-based approach
- Awarded a 3-year \$15 million CMS CMMI Healthcare Innovation Award to demonstrate community pharmacy's role in cutting costs
- Currently 72 pharmacies in the network
- “Do you want to be paid more, or do you want to be paid differently?”-Joe Moose, PharmD

You telling me pharmacists get paid for medication management services in your state???



2015 Part D MTM Requirements

Targeted beneficiaries have:

1. A maximum of at least 3 chronic diseases
2. A maximum of at least 8 Part D medications
3. An annual Part D drug spend of at least \$3,138

At least 1 annual Comprehensive Medication Review

At least quarterly Targeted Medication Reviews

Benefits of MTM

- Improved outcomes
- Improved quality of care
- Reduced total cost of healthcare (increased drug costs)
- Patient focused, not product focused

Issues with MTM

- Incentives are not aligned amongst stakeholders
- Fee-for-service
- Limited opportunities

CMS CY2013-2014 MTM Fact Sheet

MTM Service	2013	2014
Telephone	92.4%	95.8%
Face-to-face	42.4%	58.2%
MTM Vendor	53.8%	69.7%
-Local Pharmacist	27.8%	26.5%

Again....



Pennsylvania

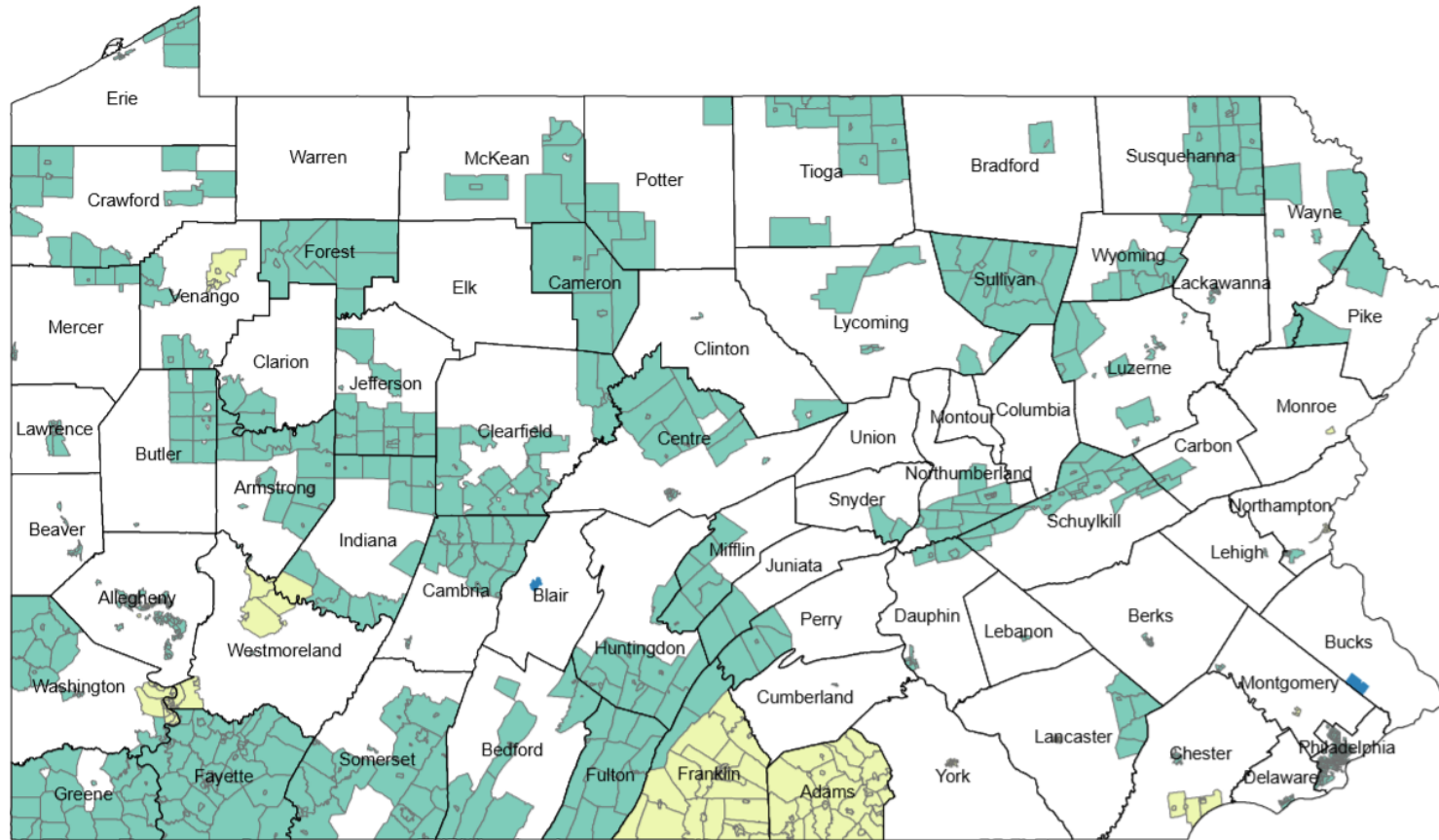
- Pennsylvania Pharmacist Care Network (PPCN)
- Established by the Pennsylvania Pharmacists Association
- Training developed through a grant with collaboration with all seven schools of pharmacy
- Steering group with pharmacists in varying practice settings and locations

Mission:

The Pennsylvania Pharmacist Care Network (PPCN) will be the structure for pharmacists in the Commonwealth to work together to care for individuals' medication-related needs in local communities. The goals of the PPCN are to:

- Create an enhanced standard of care and expectation of medication management services in pharmacy practice
- Improve patient medication use
- Avoid unnecessary healthcare costs
- Provide support services for pharmacists within the Network

Pennsylvania's Currently Designated Medically Underserved Areas/Populations (MUA/MUP)



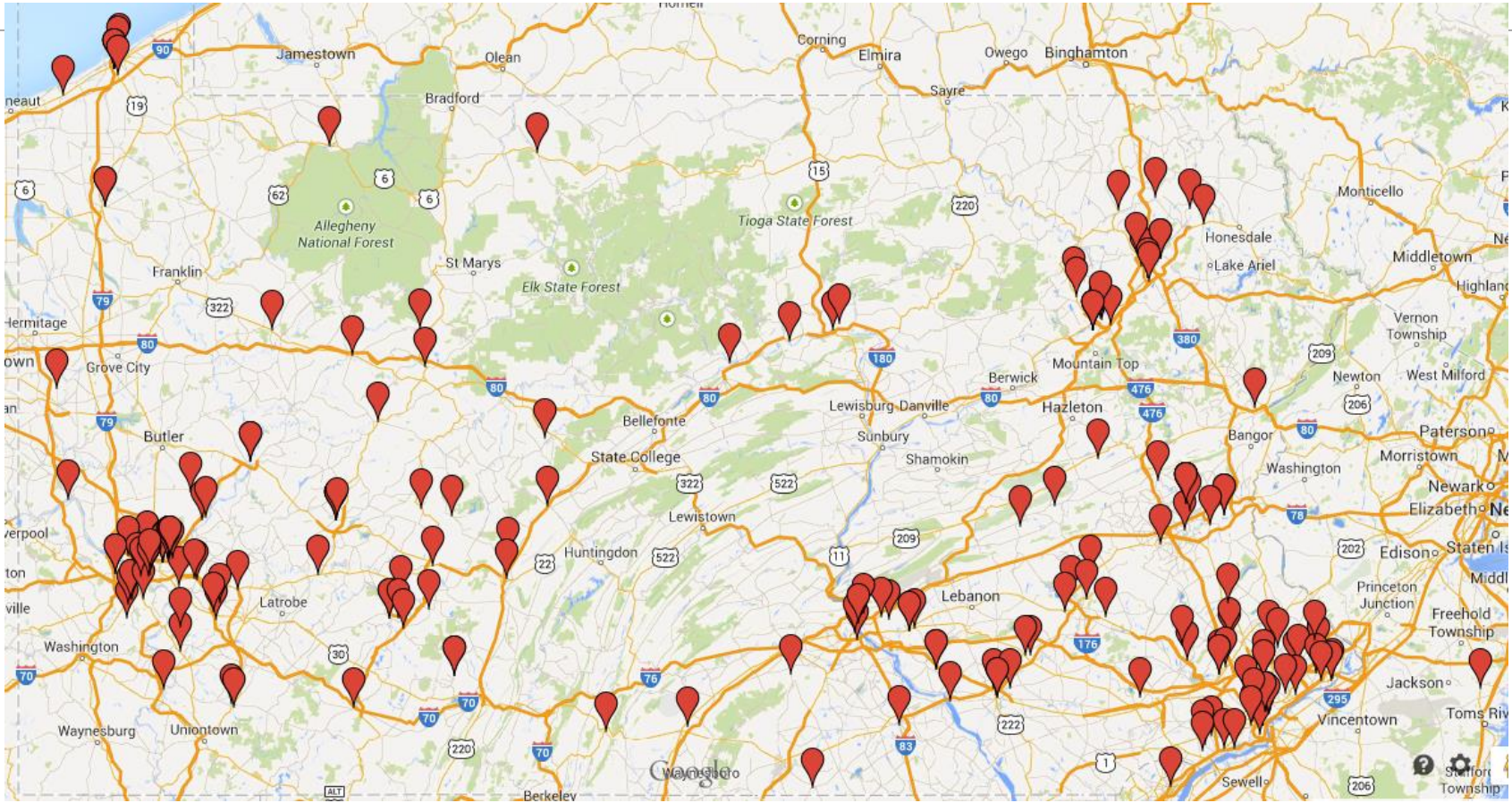
MUA/P Types

- MUA
- MUP
- Governor's

County Boundaries

Current as of December 31, 2013

Pharmacists Interest Survey



PPCN – Beyond Just MTM

- Contracts
 - Initiation Fee
 - Per member per month
 - Quality bonus payment
- Performance Measures
 - Practice outcomes
 - Clinical outcomes
 - Economic outcomes

Pharmacist Benefits

- Improve the health of patients
- Generate new revenue streams
- Online and live training for CE credit
- Practice at the top of your license
- Collaborate with healthcare providers
- Obtain pharmacists and physician mentor support
- Practice resources

Training

- Supported by CDC grant through the Department of Health
- Online
 - 6 hours in length
 - Introduction
 - patient care
 - practice management
- Live
 - 3 hours in length
 - “Train the trainer”

Documentation

- Serves as documentation and billing platform
- Communication and reporting functions
 - Process outcomes
 - Clinical outcomes
 - Economic outcomes
- Currently working to select a standard software platform

Resources

- Payment for services
 - Resource Based Relative Value Scale (RBRVS)
 - P4P Bonuses
- Performance reporting
- Practice development resources
- Mentor networks

How to join PPCN

- Initial membership fee:
 - \$150 for PPA members
 - \$250 for non-PPA members
- PPCN membership will begin March 2015
 - PPA Mid Year 2015 in Harrisburg will be the big kickoff
- See PPA's website for more information
- PPA member updates and communications



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Enhancing your role in your patients' care by advancing the profession of pharmacy in the Commonwealth of Pennsylvania and improving the health and wellbeing of Pennsylvania residents



PHARMACISTS....ASSEMBLE